C-Suite in ERP Training Course

Professional Development Training Course Outline

Category	Enterprise Resource Planning (ERP)	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

The modern C-Suite operates in an era of unprecedented digital disruption and competitive pressure. A successful ERP implementation is no longer an IT project it's the bedrock of enterprise-wide digital transformation. C-Suite in ERP Training Course is designed for executive leaders to master the strategic value of their ERP system, transitioning from an operational focus to one of business model innovation and sustainable growth. We move beyond technical specifications to explore how a fully optimized ERP drives data-driven decision-making, enhances organizational agility, and ensures governance and compliance across global operations, ultimately maximizing Return on Investment (ROI) and shareholder value.

Effective change management and executive sponsorship are critical success factors for any ERP rollout. This program equips C-level executives with the leadership acumen needed to champion the new system, mitigate implementation risk, and drive user adoption from the top down. We focus on leveraging the ERP's capability for real-time business intelligence (BI) and advanced analytics, transforming raw data into powerful strategic insights. By understanding the interconnectivity of core modules from Supply Chain Optimization to Financial Performance Management leaders can cultivate a culture of cross-functional excellence and secure a lasting competitive advantage in the marketplace.

Programme Curriculum

C-Suite in ERP Training Course

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Course Duration

5 days

Course Objectives

1. Define the enterprise-wide ERP roadmap to directly support long-term digital transformation goals.
2. Master the use of the ERP for real-time financial performance management (FPM), forecasting, and EBITDA maximization.
3. Proactively identify and manage critical ERP implementation risks and ensure cybersecurity resilience.
4. Leverage Business Intelligence (BI) and Advanced Analytics for superior data-driven decision-making.
5. Design agile business processes within the ERP to enhance organizational agility and market responsiveness.
6. Drive supply chain optimization and end-to-end value chain visibility using integrated modules.
7. Champion Organizational Change Management (OCM) to ensure high user adoption and overcome resistance.
8. Understand the strategic implications of Cloud ERP, SaaS vs. On-Premise, and system integration via APIs.
9. Lead the charge for business process harmonization and standardization across all departments and subsidiaries.
10. Establish robust data governance frameworks and ensure global regulatory compliance
11. Assess the impact of the ERP on workforce skills, driving programs for upskilling and the Future of Work.
12. Articulate the ERP value proposition and progress metrics (KPIs) effectively to the Board and shareholders.
13. Evaluate and integrate emerging technologies like AI, Machine Learning (ML), and Robotic Process Automation (RPA) within the ERP landscape.

Target Audience

1. Chief Executive Officer (CEO)
2. Chief Financial Officer (CFO)
3. Chief Operating Officer (COO)
4. Chief Information Officer (CIO)
5. Chief Strategy Officer (CSO)
6. Chief Digital Officer (CDO)
7. Executive Vice Presidents (EVP) of Business Units
8. Board Members and Governance Committee Heads

Course Modules

1. ERP as a Strategic Business Platform

- Defining ERP's role in business model innovation and competitive advantage.
- Mapping C-Suite strategic priorities to ERP system capabilities and processes.
- Understanding the total cost of ownership and maximizing ERP ROI.
- Evaluating Cloud and On-Premise and the move to SaaS ERP models.
- The executive role in ERP vendor selection and contract negotiation.
- Case Study: A global manufacturing firm's shift to a Cloud ERP to enable a new servitization business model, focusing on cost and risk analysis.

2. Financial Performance & GRC (Governance, Risk, and Compliance)

- Leveraging real-time data for accelerated financial close and accurate forecasting.
- Implementing best practices for data governance and system-enforced internal controls.
- Strategic use of the ERP's capabilities for regulatory compliance
- Connecting financial data from the ERP to the corporate Balanced Scorecard.
- Optimizing working capital and cash flow through integrated Accounts Payable/Receivable.
- Case Study: A financial services company using ERP-driven GRC features to automate compliance reporting and significantly reduce audit risk exposure.

3. Supply Chain Optimization & Logistics

- Driving end-to-end supply chain visibility and resilience in volatile markets.
- Using ERP data for proactive demand planning and inventory optimization.
- Evaluating the impact of the ERP on logistics efficiency and last-mile delivery.
- Integrating IoT and sensor data with the ERP for predictive maintenance.
- Defining the executive strategy for supplier relationship management.
- Case Study: An automotive parts distributor using an integrated ERP/SCM module to reduce stock-outs by 40% and optimize warehouse network strategy.

4. Executive Change Management & Adoption

- The C-Suite's charter in sponsoring and driving Organizational Change Management.
- Identifying and neutralizing key sources of executive and middle management resistance.
- Developing a high-impact communication strategy for the ERP rollout.
- Measuring and incentivizing high user adoption across all functional units.
- Building a post-go-live strategy for continuous improvement and process evolution.
- Case Study: A multi-national retailer’s successful ERP adoption by aligning change incentives with divisional KPIs.

5. Data Strategy, BI & Advanced Analytics

- Establishing a single, trusted source of truth with the ERP's master data management.
- Distinguishing between operational reporting, BI dashboards, and predictive analytics.
- The role of the ERP in enabling a robust Data Lake/Warehouse strategy.
- Executive use of embedded AI and Machine Learning for insights
- Setting the standards for data quality and data literacy within the organization.
- Case Study: An energy company leveraging ERP data and ML to forecast equipment failure, drastically cutting maintenance costs.

6. Human Capital Management (HCM) & The Future of Work

- Leveraging ERP-HCM for workforce planning, talent acquisition, and succession management.
- Analyzing employee productivity and engagement through integrated HR/Time data.
- Creating a cohesive employee experience through self-service and mobile capabilities.
- The strategic value of ERP for managing a global, dispersed workforce and payroll complexity.
- Developing an upskilling roadmap to align human capital with digital capabilities.
- Case Study: A tech firm using its ERP-HCM system to identify and fast-track high-potential employees for leadership roles post-merger.

7. ERP Post-Implementation & Optimization

- Establishing a formal Governance Board for ongoing system management and enhancements.
- Defining and tracking Value Realization metrics post-go-live.
- Strategy for managing system upgrades, patches, and adopting new vendor features.
- Reviewing and re-engineering business processes for greater automation and Lean efficiency.
- Preparing the IT infrastructure for the next wave of digital innovation
- Case Study: A logistics provider's process of optimizing their ERP over three years to achieve 98% transaction automation.

8. Emerging Technologies & ERP Integration

- Strategic integration of CRM and other front-office systems for a complete Customer 360 view.
- Evaluating the business case for RPA to automate transactional processes in Finance and HR.
- Understanding how Generative AI can impact ERP processes
- Developing a roadmap for integrating IoT and blockchain with core ERP functions.
- Assessing the competitive threat and opportunity of headless ERP architectures.
- Case Study: A retail giant integrating its ERP with a blockchain-based traceability system to meet consumer demands for product transparency.

Training Methodology

This course employs a participatory and hands-on approach to ensure practical learning, including:

- Interactive lectures and presentations.
- Group discussions and brainstorming sessions.
- Hands-on exercises using real-world datasets.
- Role-playing and scenario-based simulations.
- Analysis of case studies to bridge theory and practice.
- Peer-to-peer learning and networking.
- Expert-led Q&A sessions.
- Continuous feedback and personalized guidance.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

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