Global Best Practices in PPPs Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Global Best Practices in Public-Private Partnerships Training Course provides a comprehensive examination of international standards, emerging trends, strategic frameworks, and proven approaches for designing, procuring, financing, implementing, monitoring, and evaluating Public-Private Partnerships. The course focuses on Public-Private Partnerships governance, infrastructure development, project finance, risk allocation, value for money, contract management, institutional capacity, stakeholder engagement, sustainability, digital transformation, and innovative financing models. Participants will examine internationally recognized Public-Private Partnerships frameworks and benchmark successful programs across developed and emerging markets.

The training emphasizes practical application of global Public-Private Partnerships best practices through comparative analysis, real-world case studies, strategic exercises, and implementation-focused discussions. Participants will explore lessons from the United Kingdom, Australia, Canada, Singapore, South Africa, India, and other leading Public-Private Partnerships markets to understand how governments and private-sector partners can improve project bankability, transparency, accountability, service delivery, and long-term economic value. The course supports organizations seeking to strengthen Public-Private Partnerships pipelines and achieve sustainable infrastructure and development outcomes.

Programme Curriculum

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Course Objectives

By the end of the course, participants will be able to:

1. Analyze global Public-Private Partnerships frameworks, standards, and emerging international trends.
2. Apply strategic Public-Private Partnerships planning and project development methodologies.
3. Evaluate Public-Private Partnerships governance, institutional, and regulatory structures.
4. Strengthen project appraisal, feasibility analysis, and value-for-money assessment.
5. Apply advanced Public-Private Partnerships risk identification, allocation, and mitigation strategies.
6. Evaluate innovative Public-Private Partnerships financing and investment models.
7. Improve competitive procurement, tendering, negotiation, and contract award processes.
8. Apply performance-based contract management and monitoring techniques.
9. Integrate sustainability, climate resilience, ESG, and social value into Public-Private Partnerships.
10. Strengthen stakeholder engagement, transparency, accountability, and public-sector capacity.
11. Benchmark successful international Public-Private Partnerships against organizational requirements.
12. Identify digital technologies and data-driven approaches for Public-Private Partnerships management.
13. Develop actionable strategies for implementing global Public-Private Partnerships best practices.

Organizational Benefits

1. Improved Public-Private Partnerships governance and institutional capacity.
2. Stronger infrastructure project pipelines and investment readiness.
3. Enhanced value-for-money assessment and decision-making.
4. Better risk allocation and project risk management.
5. Improved access to private capital and innovative financing.
6. More transparent and competitive procurement processes.
7. Stronger contract performance and lifecycle management.
8. Enhanced sustainability, resilience, and social impact outcomes.
9. Improved stakeholder confidence and investor engagement.
10. Greater alignment with international Public-Private Partnerships standards and best practices.

Target Audiences

1. Public-Private Partnerships professionals and managers.

2. Government policymakers and senior public officials.
3. Infrastructure and investment project managers.
4. Legal, regulatory, and procurement professionals.
5. Financial analysts, project financiers, and investment professionals.
6. Consultants and advisors supporting Public-Private Partnerships projects.
7. Private-sector executives and infrastructure developers.
8. Development finance and international development professionals.

Course Duration: 5 days

Course Modules

Module 1: Global Public-Private Partnerships Frameworks and Best Practices

- International Public-Private Partnerships principles, standards, and market evolution.
- Global benchmarking frameworks and institutional maturity models.
- Success factors for high-performing Public-Private Partnerships programs.
- Comparative analysis of leading international markets.
- Lessons from the United Kingdom and Australia.
- Global case study: United Kingdom Public-Private Partnerships program development.

Module 2: Public-Private Partnerships Governance, Policy, and Institutions

- Policy frameworks and institutional architecture.
- Roles of governments, Public-Private Partnerships units, regulators, and private partners.
- Governance, accountability, transparency, and ethical standards.
- Institutional capacity and program management.
- International governance benchmarking.
- Global case study: Singapore Public-Private Partnerships governance model.

Module 3: Project Identification, Appraisal, and Value for Money

- Project screening and strategic alignment.
- Feasibility studies and commercial viability.
- Value-for-money assessment and public-sector comparator approaches.
- Economic, financial, technical, and social appraisal.
- Project prioritization and pipeline development.
- Global case study: Canada’s infrastructure project appraisal practices.

Module 4: Risk Allocation and Public-Private Partnerships Financing

- Risk identification, assessment, allocation, and mitigation.
- Demand, construction, operational, financial, political, and regulatory risks.

- Project finance structures and private-sector investment.
- Credit enhancement and innovative financing instruments.
- Bankability and investor confidence.
- Global case study: Australian risk allocation and infrastructure financing.

Module 5: Procurement, Tendering, Negotiation, and Contracting

- Competitive procurement strategies and market sounding.
- Prequalification, tender evaluation, and bid management.
- Negotiation strategies and commercial structuring.
- Contract design, performance requirements, and incentives.
- Transparency and procurement integrity.
- Global case study: South Africa’s Public-Private Partnerships procurement framework.

Module 6: Contract Management, Performance, and Dispute Resolution

- Contract administration and lifecycle management.
- Key performance indicators and service-level agreements.
- Performance monitoring, reporting, and payment mechanisms.
- Change management, renegotiation, and dispute resolution.
- Managing underperformance and contract termination.
- Global case study: European infrastructure contract management practices.

Module 7: Sustainability, ESG, Innovation, and Digital Transformation

- Sustainable infrastructure and climate-resilient Public-Private Partnerships.
- ESG integration and social value creation.
- Green financing and climate investment opportunities.
- Digital technologies, data analytics, and smart infrastructure.
- Innovation and emerging Public-Private Partnerships delivery models.
- Global case study: India’s sustainable infrastructure and digital transformation initiatives.

Module 8: International Benchmarking and Future Public-Private Partnerships Strategies

- Benchmarking organizational Public-Private Partnerships performance.
- Lessons learned from successful and unsuccessful projects.
- Stakeholder engagement and public acceptance strategies.
- Future trends in infrastructure investment and Public-Private Partnerships.
- Developing an organizational Public-Private Partnerships improvement roadmap.
- Global case study: Cross-country comparison of leading Public-Private Partnerships programs.

Training Methodology

- Instructor-led presentations and interactive technical briefings.
- International case studies and comparative benchmarking exercises.
- Group discussions, workshops, and problem-solving activities.
- Practical Public-Private Partnerships project appraisal and risk-allocation exercises.
- Procurement, negotiation, and contract-management simulations.
- Peer learning, experience sharing, and expert-led discussions.
- Strategic action planning and implementation-focused exercises.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

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