

Infrastructure Project Finance and Investment Analysis Training Course

Professional Development Training Course Outline

Category	Civil Engineering and Infrastructure Management	Duration	10 Days
Base Fee	\$3,000 USD	Delivery Mode	Online / On-site Hybrid

Course Introduction

Developing, upgrading, and maintaining critical infrastructure globally across energy, transportation, water, and telecommunications sectors demands immense capital. These large-scale projects often involve multi-billion dollar investments, long gestation periods, and complex risk profiles, making traditional corporate finance approaches insufficient. In response, Project Finance has emerged as the dominant financial structuring method for infrastructure. This approach enables the funding of capital-intensive ventures primarily through non-recourse or limited-recourse debt, secured by the project's assets and future cash flows. This structure effectively attracts diverse investors and mobilizes the necessary capital crucial for societal development. Infrastructure Project Finance and Investment Analysis Training Course is meticulously designed to provide participants with a comprehensive understanding and practical application of Infrastructure Project Finance and Investment Analysis methodologies. The curriculum will encompass mastering financial modeling techniques tailored specifically for infrastructure, conducting thorough feasibility studies, assessing and strategically allocating various project risks (including technical, market, political, and environmental), structuring complex debt and equity arrangements, navigating intricate legal and contractual frameworks, and performing rigorous investment appraisals to determine project viability and attractiveness. Participants will delve into detailed case studies of successful and challenging infrastructure financings globally, exploring diverse funding sources such as commercial bank debt, multilateral institution loans, bond markets, and equity investments from development funds and institutional investors. The course will also cover key financial instruments, valuation techniques, and governance structures essential for achieving successful project financial close and ensuring long-term performance. Through a balanced blend of essential theoretical foundations, extensive hands-on financial modeling exercises, detailed scenario analysis, and insightful discussions on real-world transaction challenges, this course will comprehensively prepare attendees to confidently structure, meticulously analyze, and strategically invest in complex infrastructure projects.

Programme Curriculum

Infrastructure Project Finance and Investment Analysis Training Course

Introduction

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Course Objectives

Upon completion of this course, participants will be able to:

1. Analyze the fundamental concepts, principles, and unique characteristics of project finance for infrastructure.
2. Comprehend the entire project finance lifecycle, from project development to financial close and operations.
3. Master techniques for constructing and analyzing complex financial models specific to infrastructure projects.
4. Develop expertise in conducting comprehensive feasibility studies and investment appraisals for infrastructure assets.
5. Formulate strategies for identifying, assessing, and effectively mitigating technical, market, political, and environmental risks in project finance.
6. Understand the critical role of various debt instruments (e.g., commercial loans, bonds) and equity structures in financing infrastructure.
7. Implement robust approaches to structuring security packages and managing inter-creditor relationships in project finance.

8. Explore key strategies for negotiating and drafting essential project finance agreements and legal documentation.
9. Apply methodologies for valuing infrastructure projects and assessing investment returns (e.g., IRR, NPV).
10. Understand the importance of capital markets, multilateral institutions, and institutional investors in infrastructure finance.
11. Develop preliminary skills in utilizing specialized project finance modeling software and data analytics.
12. Design a conceptual financial structure and investment plan for a hypothetical infrastructure project.
13. Examine global best practices, emerging trends (e.g., green finance), and challenges in infrastructure project finance and investment.

Target Audience

This course is ideal for professionals involved in infrastructure finance, investment, and development:

1. Financial Analysts & Investment Professionals: Focusing on the infrastructure sector.
2. Project Developers & Sponsors: Seeking to finance large-scale infrastructure projects.
3. Government Officials: Involved in infrastructure planning, concession, and PPP units.
4. Commercial & Investment Bankers: Working in project finance divisions.
5. Legal Professionals: Specializing in project finance, corporate, and contract law.
6. Engineers & Consultants: Seeking to understand the financial aspects of infrastructure projects.
7. Fund Managers: Investing in infrastructure assets and debt.
8. Public Sector Financial Advisors: Providing guidance on infrastructure funding.

Course Duration: 10 Days

Course Modules

- **Module 1: Introduction to Infrastructure Project Finance**
 - Define project finance and differentiate it from corporate finance.
 - Discuss the rationale for using project finance in infrastructure development.
 - Understand the key characteristics of project finance (SPV, non-recourse debt, risk allocation).
 - Explore typical project finance structures and participants (sponsors, lenders, off-takers).
 - Identify the benefits and challenges of project finance in various infrastructure sectors.
- **Module 2: Project Finance Lifecycle and Key Documentation**
 - Comprehend the sequential phases of an infrastructure project finance lifecycle.
 - Learn about the critical steps from project identification to financial close and operations.
 - Master techniques for understanding and navigating key project documents (e.g., Concession Agreement, EPC Contract, O&M Agreement).
 - Discuss the role of direct agreements, security documents, and inter-creditor agreements.
 - Apply knowledge to analyze the flow of key documents in a sample project finance deal.
- **Module 3: Project Feasibility and Financial Modeling Fundamentals**
 - Develop expertise in conducting comprehensive project feasibility studies for bankability.
 - Learn about structuring inputs for a robust infrastructure financial model.
 - Master techniques for building and debugging complex financial models in Excel.
 - Discuss best practices in financial modeling, including transparency and auditability.
 - Apply financial modeling fundamentals to build a basic pro forma for an infrastructure project.
- **Module 4: Revenue, Cost, and Cash Flow Modeling**
 - Formulate strategies for modeling diverse revenue streams in infrastructure (e.g., tariffs, availability payments).
 - Understand the principles of operating cost modeling (fixed, variable, maintenance).

- Explore techniques for forecasting capital expenditures (CAPEX) and working capital.
- Discuss the construction of a comprehensive cash flow waterfall for project finance.
- Apply cash flow modeling to project future profitability and debt service capacity.
- **Module 5: Debt Structuring and Modeling**
 - Understand the critical role of various debt instruments in project finance (e.g., term loans, revolving credit, bonds).
 - Implement robust approaches to modeling debt sizing, repayment schedules, and debt service ratios.
 - Explore techniques for structuring covenants, security packages, and debt service reserves.
 - Discuss the roles of lead arrangers, syndication, and multilateral development banks.
 - Apply debt modeling techniques to optimize the financial leverage of a project.
- **Module 6: Equity Structuring and Valuation**
 - Develop expertise in modeling equity contributions, returns, and shareholder distributions.
 - Learn about different types of equity investors (e.g., sponsors, institutional investors, infrastructure funds).
 - Master techniques for calculating equity internal rate of return (IRR) and net present value (NPV).
 - Discuss valuation methodologies specific to infrastructure assets (e.g., DCF, comparable transactions).
 - Apply equity valuation principles to assess the attractiveness of an infrastructure investment.
- **Module 7: Project Risk Analysis and Mitigation**
 - Comprehend the principles of comprehensive risk identification and assessment (e.g., technical, market, political, environmental).
 - Learn about qualitative and quantitative risk analysis techniques (e.g., sensitivity analysis, Monte Carlo simulation).
 - Master techniques for allocating and mitigating project risks through contracts, insurance, and guarantees.
 - Discuss the role of due diligence and independent technical, legal, and market advisors.
 - Apply risk mitigation strategies to enhance the bankability of a project.
- **Module 8: Legal and Regulatory Frameworks in Project Finance**
 - Formulate strategies for navigating the legal and regulatory landscape of infrastructure projects.
 - Understand the importance of concession agreements, power purchase agreements (PPAs), and fuel supply agreements.
 - Explore techniques for managing regulatory risks and changes in law clauses.
 - Discuss the role of host government agreements, environmental permits, and land acquisition issues.
 - Apply legal frameworks to identify potential legal risks in a sample project.
- **Module 9: Project Valuation and Investment Decision Making**
 - Understand the critical metrics for investment decision-making in infrastructure (e.g., NPV, IRR, Payback Period, DSCR).
 - Implement robust approaches to comparing investment opportunities and prioritizing projects.
 - Explore techniques for post-completion review and performance evaluation.
 - Discuss the impact of macroeconomic factors and market conditions on investment decisions.
 - Apply valuation techniques to evaluate multiple infrastructure investment proposals.
- **Module 10: Funding Sources and Capital Markets**
 - Develop expertise in identifying and accessing diverse funding sources for infrastructure projects.
 - Learn about the role of commercial banks, export credit agencies (ECAs), and multilateral development banks (MDBs).
 - Master techniques for tapping into bond markets (e.g., project bonds, green bonds) and institutional investors.

- Discuss the role of public capital (grants, subsidies) and blended finance structures.
- Apply knowledge to design a funding strategy for a large-scale infrastructure project.
- **Module 11: Case Studies, Workouts, and Restructuring**
 - Explore key strategies through detailed analysis of successful infrastructure project finance deals globally.
 - Learn about the challenges and lessons learned from distressed projects and workouts.
 - Discuss the principles of project restructuring and renegotiation of finance agreements.
 - Understand the importance of robust governance and effective risk management in preventing defaults.
 - Examine case studies of financial restructuring and their implications for stakeholders.
- **Module 12: Emerging Trends, Green Finance, and Sustainable Investment**
 - Examine global best practices and innovative approaches in infrastructure project finance.
 - Develop preliminary skills in assessing emerging trends: green finance, social bonds, climate resilience funding.
 - Discuss the role of ESG (Environmental, Social, Governance) factors in attracting investment.
 - Explore the impact of digital transformation and new technologies on project finance models.
 - Design a strategic roadmap for integrating sustainable finance principles into infrastructure investment.

Training Methodology

- **Interactive Workshops:** Facilitated discussions, group exercises, and problem-solving activities.
- **Case Studies:** Real-world examples to illustrate successful community-based surveillance practices.
- **Role-Playing and Simulations:** Practice engaging communities in surveillance activities.
- **Expert Presentations:** Insights from experienced public health professionals and community leaders.
- **Group Projects:** Collaborative development of community surveillance plans.
- **Action Planning:** Development of personalized action plans for implementing community-based surveillance.
- **Digital Tools and Resources:** Utilization of online platforms for collaboration and learning.
- **Peer-to-Peer Learning:** Sharing experiences and insights on community engagement.
- **Post-Training Support:** Access to online forums, mentorship, and continued learning resources.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
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28 Sep 2026	09 Oct 2026	Online	\$2,000
28 Sep 2026	09 Oct 2026	Physical	\$3,000
28 Sep 2026	09 Oct 2026	Physical	\$0
28 Sep 2026	09 Oct 2026	Physical	\$0
28 Sep 2026	09 Oct 2026	Physical	\$0
28 Sep 2026	09 Oct 2026	Physical	\$0
28 Sep 2026	09 Oct 2026	Physical	\$0
28 Sep 2026	09 Oct 2026	Physical	\$0

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