Marine and Aviation Insurance Training Course

Professional Development Training Course Outline

Category	Insurance	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Marine and aviation insurance are critical components of global trade and transport risk management. With the exponential growth in international commerce and logistics, these insurance types ensure risk mitigation, operational continuity, and compliance with international laws and treaties. Training Course on Marine and Aviation Insurance is structured to provide comprehensive, real-world knowledge of underwriting principles, claims management, legal frameworks, and policy analysis in both the maritime and aviation sectors.

Designed for professionals seeking specialization in high-value, niche insurance markets, this course provides a strategic advantage in understanding the dynamic regulatory landscape, advanced risk assessment, policy drafting, and loss adjustment procedures. Through industry case studies, scenario-based learning, and interactive modules, this course offers cutting-edge skills needed in today’s complex transportation insurance industry.

Programme Curriculum

Marine and Aviation Insurance Training Course

Introduction

Marine and aviation insurance are critical components of global trade and transport risk management. With the exponential growth in international commerce and logistics, these insurance types ensure risk mitigation, operational continuity, and compliance with international laws and treaties. Marine and Aviation Insurance Training Courseprovide comprehensive, real-world knowledge of underwriting principles, claims management, legal frameworks, and policy analysis in both the maritime and aviation sectors.

Designed for professionals seeking specialization in high-value, niche insurance markets, this course provides a strategic advantage in understanding the dynamic regulatory landscape, advanced risk assessment, policy drafting, and loss adjustment procedures. Through industry case studies, scenario-based learning, and interactive modules, this course offers cutting-edge skills needed in today’s complex transportation insurance industry.

Course Objectives

1. Understand core principles of marine cargo and hull insurance.
2. Examine key components of aviation liability and hull coverage.
3. Analyze risk exposure and develop risk mitigation strategies.
4. Learn about reinsurance practices in aviation and marine sectors.
5. Navigate through international maritime and aviation law frameworks.
6. Identify emerging cyber risks in aviation and shipping insurance.
7. Master claims handling and fraud detection techniques.
8. Understand the impact of environmental risks on insurance policies.
9. Draft comprehensive insurance policy documentation.
10. Explore regulatory compliance standards (IMO, ICAO, etc.).
11. Assess loss prevention measures through real-life case studies.
12. Apply AI-driven tools in claims processing and underwriting.
13. Enhance skills in insurance contract negotiation and dispute resolution.

Target Audience

1. Marine Insurance Underwriters
2. Aviation Risk Analysts
3. Freight Forwarders and Logistics Managers
4. Insurance Brokers and Agents
5. Risk and Compliance Officers
6. Claims Adjusters and Surveyors
7. Shipping and Aviation Lawyers
8. Insurance Regulatory Authorities

Course Duration: 5 days

Course Modules

Module 1: Introduction to Marine and Aviation Insurance

- Evolution and significance of transport insurance
- Types of coverage and key terminologies
- Global insurance market overview
- Regulatory bodies: IMO, ICAO
- Insurance documentation essentials
- **Case Study**: The Ever Given blockage and marine coverage gaps

Module 2: Marine Cargo and Hull Insurance

- Marine cargo coverage (Institute Cargo Clauses)
- Hull & machinery insurance scope
- Freight and liability policies
- Risk exposure analysis in marine operations
- Policy exclusions and claims procedure
- **Case Study**: Suez Canal accident and hull damage claims

Module 3: Aviation Hull and Liability Insurance

- Types of aviation policies (hull, liability, passenger)
- International aviation conventions (Warsaw, Montreal)
- Risk pooling in aviation
- Airport and aircraft operator liability
- Crisis management and insurance

- **Case Study**: Malaysian Airlines MH370 loss handling

Module 4: Reinsurance in Marine and Aviation

- Treaty vs facultative reinsurance
- Layering and retrocession
- International reinsurance markets
- Claims settlement in reinsured policies
- Role of Lloyd's in transport reinsurance
- **Case Study**: Bermuda Triangle mystery and risk transfer

Module 5: Claims Management and Dispute Resolution

- Claims process lifecycle
- Documentation and survey requirements
- Subrogation and salvage procedures
- Common legal disputes and arbitration
- Alternative Dispute Resolution (ADR) strategies
- **Case Study**: Cargo loss on air route litigation

Module 6: Legal and Regulatory Frameworks

- Maritime law principles (UNCLOS, SOLAS)
- Aviation law: ICAO, FAA, IATA rules
- Jurisdiction and conflict of law in claims
- Insurance contracts and legal liabilities
- Sanctions, compliance, and penalties
- **Case Study**: Boeing MAX grounding and insurance liability

Module 7: Emerging Risks and Technologies

- Cybersecurity in shipping and aviation
- AI and big data in underwriting
- Climate change and environmental liability
- UAVs (drones) and insurance considerations
- Smart contracts in marine insurance
- **Case Study**: Ransomware attack on shipping firm Maersk

Module 8: Strategic Risk Management and Loss Prevention

- Risk identification and assessment tools
- Premium pricing and risk models
- Safety audits and preventive measures
- Crisis response planning
- KPIs for insurance performance monitoring
- **Case Study**: Lufthansa engine fire and proactive risk control

Training Methodology

- Instructor-led virtual and in-person sessions
- Interactive case study discussions and workshops
- Real-world simulation exercises and role-playing
- Quizzes, assignments, and assessments
- Certification exam at the end of the course

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: info@fineskilltrainingcenter.com | Website: www.fineskilltrainingcenter.com