Mergers & Acquisitions Finance Training Course

Professional Development Training Course Outline

Category	ACCOUNTING & FINANCE	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Mergers & Acquisitions Finance Training Course is designed to equip professionals with advanced expertise in corporate finance, deal structuring, valuation modeling, and strategic investment decision-making. This course integrates global best practices in mergers, acquisitions, leveraged buyouts, and financial due diligence, enabling learners to understand complex transaction frameworks used by leading investment banks, private equity firms, and multinational corporations. With a strong emphasis on financial analysis, synergy assessment, and risk mitigation, participants gain practical knowledge aligned with real-world deal execution environments.

In today’s competitive global economy, mergers and acquisitions serve as critical growth strategies for corporate expansion, market consolidation, and shareholder value creation. This training program delivers in-depth exposure to financial modeling techniques, regulatory frameworks, cross-border deal structuring, and post-merger integration strategies. Learners will develop high-level analytical skills to evaluate acquisition targets, assess enterprise value, and optimize capital structuring decisions, making them highly valuable in investment banking, corporate finance, and strategic advisory roles.

Programme Curriculum

Mergers & Acquisitions Finance Training Course

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Course Objectives

1. Master advanced Mergers & Acquisitions financial analysis techniques
2. Understand corporate valuation methods including DCF, LBO, and comparables
3. Develop expertise in deal structuring and negotiation strategies
4. Learn risk assessment in cross-border transactions
5. Analyze financial statements for acquisition suitability
6. Build proficiency in synergy valuation and integration planning
7. Understand regulatory compliance in global M&A transactions
8. Evaluate leveraged buyouts and private equity investments
9. Develop strategic decision-making skills for corporate expansion
10. Interpret market trends affecting mergers and acquisitions
11. Apply financial modeling tools for investment decisions
12. Assess post-merger integration challenges and solutions
13. Gain practical insights from global M&A case studies

Organizational Benefits

- Improved strategic investment decision-making capability
- Enhanced corporate valuation accuracy
- Better risk management in financial transactions
- Increased shareholder value creation
- Stronger competitive positioning in global markets
- Efficient capital allocation strategies
- Improved merger integration success rates
- Enhanced financial forecasting and planning
- Stronger investor confidence and transparency
- Increased profitability through optimized acquisitions

Target Audiences

1. Investment banking professionals
2. Corporate finance managers
3. Business analysts
4. Private equity associates
5. Financial consultants
6. Accounting and auditing professionals

7. MBA finance students
8. Entrepreneurs and business owners

Course Duration: 5 days

Course Modules

Module 1: Introduction to Mergers & Acquisitions Finance

- Overview of global M&A landscape
- Types of mergers and acquisitions
- Strategic motivations behind deals
- Role of investment banks in M&A
- Introduction to deal lifecycle
- Case Study: Disney acquisition of Pixar (global synergy success analysis)

Module 2: Financial Statement Analysis for M&A

- Balance sheet and income statement evaluation
- Cash flow analysis techniques
- Identifying financial red flags
- Adjusted EBITDA calculations
- Working capital assessment
- Case Study: Vodafone–Mannesmann acquisition financial review

Module 3: Business Valuation Techniques

- Discounted Cash Flow (DCF) modeling
- Comparable company analysis
- Precedent transaction analysis
- Enterprise value estimation
- Sensitivity analysis methods
- Case Study: Facebook acquisition of WhatsApp valuation model

Module 4: Deal Structuring and Financing Strategies

- Cash vs stock deals
- Leveraged buyouts structure
- Debt financing strategies
- Equity financing models
- Hybrid deal structures
- Case Study: Heinz acquisition by Berkshire Hathaway & 3G Capital

Module 5: Due Diligence and Risk Management

- Financial due diligence process
- Legal and compliance checks
- Operational risk assessment
- Market risk evaluation
- Tax implications in M&A
- Case Study: HP acquisition of Autonomy due diligence failure

Module 6: Synergy Analysis and Integration Planning

- Cost and revenue synergies
- Post-merger integration strategies
- Cultural integration challenges
- Operational restructuring
- Value creation tracking
- Case Study: ExxonMobil merger synergy optimization

Module 7: Cross-Border M&A and Regulatory Frameworks

- International regulatory environments
- Foreign exchange risk management
- Taxation in cross-border deals
- Political and economic risk factors
- Compliance with global authorities
- Case Study: Tata Motors acquisition of Jaguar Land Rover

Module 8: Advanced M&A Strategy and Market Trends

- Emerging M&A market trends
- Role of AI and data analytics in deals
- ESG considerations in acquisitions
- Strategic expansion frameworks
- Future of global corporate consolidation
- Case Study: Amazon acquisition of Whole Foods Market

Training Methodology

- Instructor-led interactive lectures
- Real-world case study analysis
- Financial modeling practical sessions

- Group-based deal simulation exercises
- Excel-based valuation workshops
- Industry scenario discussions and role plays

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.
f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: info@fineskilltrainingcenter.com | Website: www.fineskilltrainingcenter.com