PPP Equity Financing Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Public-Private Partnerships equity financing is a critical component of infrastructure investment, enabling governments and private investors to mobilize long-term capital for bankable infrastructure projects. Public-Private Partnership Equity Financing Training Course develops practical expertise in equity structuring, sponsor contributions, investor returns, risk allocation, financial modelling, project finance, capital raising, and investment appraisal within Public-Private Partnerships. Participants examine how equity interacts with debt, grants, guarantees, subordinated finance, and government support to create financially sustainable and investment-ready projects.

The course provides an applied understanding of Public-Private Partnerships equity investment strategies across transport, energy, water, healthcare, social infrastructure, and other strategic sectors. It covers investor due diligence, shareholder agreements, financial close, valuation, exit strategies, governance, and risk-adjusted returns while examining global case studies and emerging infrastructure finance trends. Participants gain tools for assessing equity requirements, negotiating investor interests, strengthening project bankability, and improving Public-Private Partnerships investment outcomes.

Programme Curriculum

Public-Private Partnership Equity Financing Training Course

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Course Objectives

1. Understand Public-Private Partnerships equity financing principles and structures.
2. Develop advanced equity investment and capital-raising strategies.
3. Apply financial modelling and investment appraisal techniques.
4. Evaluate project bankability, investor returns, and risk-adjusted performance.
5. Structure sponsor equity, co-investment, and institutional investment.
6. Assess investor due diligence and transaction risks.
7. Develop effective shareholder and investment agreements.
8. Apply valuation, return, and exit strategy techniques.
9. Strengthen financial close and capital mobilization capabilities.
10. Integrate environmental, social, and governance considerations into investment decisions.
11. Apply innovative infrastructure finance and blended finance approaches.
12. Improve negotiation, governance, and stakeholder management skills.
13. Use global best practices to optimize Public-Private Partnerships equity outcomes.

Organizational Benefits

- Improved Public-Private Partnerships investment readiness
- Stronger equity structuring and capital mobilization
- Better financial risk management and decision-making
- Enhanced investor confidence and negotiation capability
- More effective financial close and transaction execution
- Improved infrastructure project bankability
- Stronger governance and stakeholder alignment
- Increased access to institutional and private capital

Target Audiences

1. Public-Private Partnerships professionals and project managers
2. Government infrastructure and finance officials
3. Infrastructure investors and private equity professionals
4. Project finance and corporate finance specialists
5. Investment bankers and financial advisers
6. Legal, commercial, and transaction advisers
7. Development finance and institutional investment professionals
8. Infrastructure developers and concession sponsors

Course Duration: 5 days

Course Modules

Module 1: Foundations of Public-Private Partnerships Equity Financing

- Equity financing concepts and investment structures
- Sponsor equity and shareholder contributions
- Equity versus debt financing
- Investor risk-return expectations
- Public-Private Partnerships capital structures
- Case study: UK Private Finance Initiative projects

Module 2: Equity Structuring and Capital Mobilization

- Equity requirements and funding strategies
- Strategic investors and co-investment structures
- Institutional and private equity participation
- Blended finance and catalytic capital
- Capital raising strategies
- Case study: Global infrastructure investment consortiums

Module 3: Financial Modelling and Investment Appraisal

- Public-Private Partnerships financial modelling
- Equity cash-flow forecasting
- Internal rate of return and net present value
- Sensitivity and scenario analysis
- Investment appraisal and bankability
- Case study: African transport infrastructure financing

Module 4: Risk Allocation and Investor Due Diligence

- Equity investment risk identification
- Commercial, financial, and regulatory risks
- Investor due diligence frameworks
- Risk mitigation and guarantees
- Risk-adjusted investment returns
- Case study: Renewable energy Public-Private Partnerships

Module 5: Valuation, Returns, and Exit Strategies

- Infrastructure asset valuation
- Equity return calculations
- Dividend and distribution strategies
- Refinancing and secondary transactions
- Investor exit planning
- Case study: Toll-road refinancing and equity exits

Module 6: Shareholder Agreements and Investment Governance

- Shareholder rights and obligations
- Governance and decision-making structures
- Reserved matters and voting rights
- Dispute resolution and investor protections
- Transparency and performance reporting
- Case study: International airport concession governance

Module 7: Financial Close, Negotiation, and Transaction Execution

- Equity commitment and funding conditions
- Term-sheet development and negotiation
- Financial close requirements
- Transaction documentation and execution
- Stakeholder and investor negotiations
- Case study: Major African infrastructure financial close

Module 8: Emerging Equity Financing Strategies and Global Best Practice

- Sustainable and climate-aligned infrastructure investment
- ESG-integrated equity strategies
- Green and blended infrastructure finance
- Digital infrastructure and emerging asset classes
- Global investment trends and innovation
- Case study: Global renewable energy investment platforms

Training Methodology

- Instructor-led presentations and expert briefings
- Interactive workshops and group discussions
- Financial modelling and investment appraisal exercises
- Case study analysis and global benchmarking
- Simulated investor negotiations and transaction scenarios
- Practical project structuring exercises
- Peer learning and experience sharing

- Q&A sessions and action-planning activities

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.
f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: info@fineskilltrainingcenter.com | Website: www.fineskilltrainingcenter.com