PPP Options Analysis Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Public-Private Partnerships Options Analysis is a strategic process for determining whether a public service, infrastructure project, or development programme should be delivered through a Public-Private Partnership arrangement, traditional public procurement, or another delivery model. Public-Private Partnerships Options Analysis Training Course provides participants with practical knowledge of options appraisal, value for money, affordability analysis, risk allocation, commercial feasibility, financial modelling, market assessment, and Public-Private Partnerships decision-making. The course integrates international Public-Private Partnerships frameworks, evidence-based project evaluation, financial analysis, procurement strategy, and strategic infrastructure planning to strengthen investment decisions.

The course focuses on the complete options analysis lifecycle, from project identification and needs assessment to delivery-model comparison, economic appraisal, stakeholder analysis, risk assessment, and final recommendation. Participants will examine global case studies and apply practical tools for evaluating Public-Private Partnerships opportunities, testing project assumptions, assessing private-sector participation, and developing defensible recommendations. The programme is designed to support governments, infrastructure agencies, Public-Private Partnerships units, development institutions, and private-sector stakeholders in improving project preparation, investment outcomes, transparency, and long-term public value.

Programme Curriculum

Public-Private Partnerships Options Analysis Training Course

Introduction

Public-Private Partnerships Options Analysis is a strategic process for determining whether a public service, infrastructure project, or development programme should be delivered through a Public-Private Partnership arrangement, traditional public procurement, or another delivery model. Public-Private Partnerships Options

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Course Objectives

By the end of the course, participants will be able to:

1. Explain Public-Private Partnerships options analysis principles and frameworks.
2. Conduct strategic project needs and feasibility assessments.
3. Compare Public-Private Partnerships with traditional procurement models.
4. Apply value-for-money and affordability analysis.
5. Evaluate project economic and financial feasibility.
6. Identify and assess project risks and uncertainties.
7. Develop effective risk-allocation strategies.
8. Apply financial modelling and sensitivity analysis.
9. Assess market capacity and private-sector interest.
10. Evaluate legal, institutional, and regulatory requirements.
11. Apply stakeholder engagement and decision-making techniques.
12. Develop evidence-based Public-Private Partnerships recommendations.
13. Strengthen project preparation using international best practices.

Organizational Benefits

- Improved Public-Private Partnerships project selection and preparation
- Stronger value-for-money and affordability decisions
- Better risk allocation and financial discipline
- Enhanced procurement and investment strategies
- Improved institutional capacity and governance
- More transparent and evidence-based project decisions
- Reduced project preparation and implementation risks
- Stronger private-sector confidence and market engagement

Target Audiences

1. Public-Private Partnerships professionals and project managers
2. Government infrastructure and procurement officials

3. Public-Private Partnerships unit officers
4. Finance, investment, and economic analysts
5. Infrastructure planning and development specialists
6. Legal, regulatory, and policy professionals
7. Consultants and transaction advisers
8. Private-sector infrastructure and investment professionals

Course Duration: 5 days

Course Modules

Module 1: Foundations of Public-Private Partnerships Options Analysis

- Principles, objectives, and scope of options analysis
- Project identification and strategic alignment
- Public-Private Partnerships lifecycle and decision gates
- Delivery-model selection frameworks
- Key analytical assumptions and evidence requirements
- Case study: United Kingdom Public-Private Partnerships programme

Module 2: Strategic Needs and Project Assessment

- Needs assessment and service-delivery requirements
- Project objectives, outputs, and outcomes
- Demand forecasting and infrastructure requirements
- Strategic, economic, and social considerations
- Initial feasibility and project screening
- Case study: Kenya infrastructure project development

Module 3: Public-Private Partnerships Versus Traditional Procurement

- Public procurement and Public-Private Partnerships comparison
- Delivery-model evaluation criteria
- Cost, quality, time, and performance considerations
- Whole-life-cost assessment
- Institutional capacity and implementation readiness
- Case study: Australian infrastructure delivery models

Module 4: Value for Money and Affordability Analysis

- Value-for-money principles and methodologies
- Affordability limits and fiscal implications
- Public-sector comparator concepts

- Whole-life-cost and benefit assessment
- Sensitivity and scenario analysis
- Case study: Canadian infrastructure procurement

Module 5: Risk Allocation and Commercial Feasibility

- Public-Private Partnerships risk identification
- Risk quantification and prioritisation
- Optimal risk-allocation principles
- Commercial feasibility assessment
- Market sounding and private-sector appetite
- Case study: South African transport Public-Private Partnerships

Module 6: Financial and Economic Options Analysis

- Financial modelling fundamentals
- Revenue, expenditure, and cash-flow analysis
- Economic costs and benefits
- Investment returns and financing considerations
- Sensitivity, stress-testing, and scenario modelling
- Case study: European infrastructure investment

Module 7: Institutional, Legal, Regulatory, and Stakeholder Analysis

- Institutional readiness and governance requirements
- Legal and regulatory constraints
- Public-Private Partnerships policy alignment
- Stakeholder mapping and engagement
- Decision-making and approval processes
- Case study: Asian Development Bank-supported infrastructure

Module 8: Options Analysis Report and Investment Decision

- Structuring an options analysis report
- Evaluation criteria and weighted scoring
- Evidence-based recommendation development
- Decision gates and approval documentation
- Implementation roadmap and next steps
- Case study: Major global infrastructure Public-Private Partnerships

Training Methodology

- Interactive instructor-led presentations
- Practical options-analysis exercises
- Financial modelling and scenario-based activities
- Group discussions and expert-led problem solving
- Global Public-Private Partnerships case studies
- Project simulations and decision-making workshops
- Peer learning and experience sharing
- Practical assessment and feedback sessions

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

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