PPP Performance-Based Contracts Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Public-Private Partnerships performance-based contracts are increasingly important for delivering infrastructure and public services through measurable outputs, service-level agreements, performance indicators, and outcome-focused payment mechanisms. Public-Private Partnerships Performance-Based Contracts Training Course provides a practical framework for designing, negotiating, implementing, monitoring, and improving performance-based contracts across infrastructure, transport, healthcare, energy, water, technology, and public service sectors. Participants will explore performance management, key performance indicators, payment mechanisms, risk allocation, contract governance, compliance monitoring, value for money, benchmarking, and data-driven contract management.

The course emphasizes international best practices, contract performance optimization, results-based management, digital monitoring, risk-based supervision, and sustainable Public-Private Partnerships delivery. Participants will examine global case studies and practical scenarios to understand how performance standards can be translated into contractual obligations, measurable targets, incentives, deductions, remedies, and continuous improvement mechanisms. The training equips organizations with tools to strengthen accountability, improve service quality, protect public value, and achieve long-term Public-Private Partnerships project sustainability.

Programme Curriculum

Public-Private Partnerships Performance-Based Contracts Training Course

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Course Objectives

By the end of the course, participants will be able to:

1. Understand performance-based contracting principles and Public-Private Partnerships delivery models.
2. Develop measurable performance standards and service-level agreements.
3. Design effective key performance indicators and performance scorecards.
4. Apply results-based management and outcome-based payment mechanisms.
5. Strengthen risk allocation, contract governance, and compliance management.
6. Develop performance monitoring, reporting, and verification systems.
7. Apply digital technologies and data analytics to contract performance.
8. Manage incentives, deductions, penalties, and performance remedies.
9. Conduct benchmarking, value-for-money, and performance assessments.
10. Improve contract negotiation and stakeholder management strategies.
11. Identify performance risks and develop mitigation measures.
12. Apply international Public-Private Partnerships standards and global best practices.
13. Optimize contract performance throughout the project lifecycle.

Organizational Benefits

- Improved service delivery and contractual accountability.
- Stronger performance monitoring and reporting systems.
- Better allocation and management of project risks.
- Improved value for money and financial sustainability.
- Stronger compliance with contractual obligations.
- Enhanced transparency and stakeholder confidence.
- More effective performance-based payment structures.
- Faster identification of underperformance and corrective actions.
- Improved decision-making through performance data.
- Stronger long-term Public-Private Partnerships project outcomes.

Target Audiences

1. Public-Private Partnerships unit professionals and project managers.

2. Government policymakers and public-sector executives.
3. Infrastructure and investment professionals.
4. Contract and commercial managers.
5. Procurement and legal professionals.
6. Financial and risk management specialists.
7. Monitoring, evaluation, and performance professionals.
8. Private-sector concessionaires and service providers.

Course Duration: 5 days

Course Modules

Module 1: Fundamentals of Public-Private Partnerships Performance-Based Contracts

- Principles and evolution of performance-based contracting.
- Linking contractual obligations to measurable outcomes.
- Performance standards, outputs, outcomes, and service quality.
- Roles of public authorities and private partners.
- Contract lifecycle and performance management framework.
- Global case study: Performance-based infrastructure delivery in Australia.

Module 2: Performance Standards and Key Performance Indicators

- Developing SMART key performance indicators.
- Service-level agreements and performance thresholds.
- Output specifications and quality standards.
- Performance scorecards and measurement frameworks.
- Baselines, benchmarks, targets, and verification methods.
- Global case study: Transport performance indicators in the United Kingdom.

Module 3: Payment Mechanisms and Performance Incentives

- Designing performance-linked payment mechanisms.
- Availability payments and output-based payments.
- Incentives, bonuses, deductions, and penalties.
- Performance-based revenue and payment adjustments.
- Protecting affordability and public value.
- Global case study: Road availability payment mechanisms in Latin America.

Module 4: Risk Allocation and Contract Governance

- Identifying performance-related contractual risks.
- Allocating operational, financial, and demand risks.

- Governance structures and accountability mechanisms.
- Managing contractual non-compliance and disputes.
- Risk registers and performance risk mitigation.
- Global case study: Public-Private Partnerships risk allocation in major European infrastructure projects.

Module 5: Performance Monitoring, Reporting and Verification

- Designing contract monitoring frameworks.
- Data collection, validation, and performance reporting.
- Independent verification and audit mechanisms.
- Digital dashboards and real-time performance monitoring.
- Corrective action and continuous improvement processes.
- Global case study: Digital monitoring of public transport concessions.

Module 6: Contract Management and Performance Improvement

- Managing underperformance and service deficiencies.
- Contract variations and performance improvement plans.
- Change management and stakeholder coordination.
- Benchmarking and continuous performance optimization.
- Managing disputes through evidence-based performance data.
- Global case study: Water utility performance contracts in Africa.

Module 7: Compliance, Evaluation and Value for Money

- Contract compliance and regulatory requirements.
- Performance evaluation and value-for-money assessment.
- Financial and operational performance analysis.
- Benchmarking against international standards.
- Sustainability, resilience, and long-term contract outcomes.
- Global case study: Healthcare Public-Private Partnerships performance evaluation in Canada.

Module 8: Advanced Performance-Based Contract Strategies

- Advanced analytics for Public-Private Partnerships performance management.
- Artificial intelligence and predictive performance monitoring.
- Data-driven decision-making and contract optimization.
- Renegotiation, extension, termination, and transition strategies.
- Building resilient and sustainable performance frameworks.
- Global case study: Technology-enabled Public-Private Partnerships performance management in Singapore.

Training Methodology

- Instructor-led presentations and interactive technical discussions.
- Practical exercises on key performance indicators and payment mechanisms.
- Group workshops involving contract design and performance evaluation.
- Global case studies and lessons learned from major Public-Private Partnerships projects.
- Scenario-based problem solving and contract management simulations.
- Peer learning, facilitated discussions, and experience sharing.
- Templates, checklists, performance scorecards, and practical tools.
- Question-and-answer sessions and action-planning exercises.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price

23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: info@fineskilltrainingcenter.com | Website: www.fineskilltrainingcenter.com