PPP Pre-Feasibility Analysis Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

PPP Pre-Feasibility Analysis Training Course provides a practical framework for evaluating whether proposed Public-Private Partnership projects are suitable for further development. The course examines project screening, strategic alignment, demand assessment, technical viability, economic and financial analysis, affordability, value for money, risk identification, legal considerations, environmental and social factors, and preliminary bankability. Participants gain practical skills for transforming project concepts into evidence-based Public-Private Partnership investment decisions.

The training emphasizes modern Public-Private Partnership project development, infrastructure investment, feasibility assessment, risk allocation, financial modelling, public-sector decision-making, and sustainable infrastructure delivery. Through international case studies and applied exercises, participants learn how to prepare credible pre-feasibility assessments that support investment decisions, improve project preparation, strengthen institutional capacity, and identify projects capable of progressing toward full feasibility analysis and procurement.

Programme Curriculum

PPP Pre-Feasibility Analysis Training Course

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Course Objectives

1. Understand Public-Private Partnership pre-feasibility principles and project screening.
2. Apply strategic project prioritization and infrastructure needs assessment.
3. Conduct preliminary technical and demand analysis.
4. Evaluate economic and financial viability.
5. Assess affordability, fiscal impact, and government commitments.
6. Identify preliminary Public-Private Partnership risks and allocation options.
7. Apply value-for-money and public-sector comparator concepts.
8. Assess legal, regulatory, environmental, and social considerations.
9. Develop preliminary revenue and financing structures.
10. Evaluate project bankability and private-sector attractiveness.
11. Apply data-driven project appraisal and investment decision-making.
12. Prepare professional pre-feasibility reports and recommendations.
13. Strengthen project pipeline development using international best practices.

Organizational Benefits

- Establishes consistent pre-feasibility assessment procedures.
- Reduces resources committed to unsuitable projects.
- Improves project preparation and prioritization.
- Strengthens cross-functional decision-making.
- Supports sustainable infrastructure investment.
- Improves risk management and governance.
- Enhances procurement readiness.
- Strengthens engagement with private investors.
- Supports transparent investment approvals.
- Improves Public-Private Partnership program performance.

Target Audiences

1. Public-Private Partnership unit professionals.
2. Government infrastructure and investment officials.
3. Project development and feasibility specialists.
4. Financial analysts and investment professionals.
5. Engineers, planners, and technical consultants.
6. Legal, procurement, and contract professionals.
7. Development finance and lending institution professionals.
8. Private-sector infrastructure and project finance professionals.

Course Duration: 5 days

Course Modules

Module 1: Public-Private Partnership Pre-Feasibility Fundamentals

- Public-Private Partnership concepts, lifecycle, and pre-feasibility purpose.
- Project identification, screening, and strategic alignment.
- Infrastructure needs and service-delivery assessment.
- Preliminary project scope, objectives, and success indicators.
- Project pipeline prioritization and decision gates.
- Global case study: Public-Private Partnership pipeline development in Colombia.

Module 2: Project Screening and Strategic Assessment

- Strategic, policy, and development-plan alignment.
- Preliminary technical and operational screening.
- Demand drivers, beneficiaries, and service requirements.
- Institutional capacity and implementation assessment.
- Project constraints, assumptions, and information gaps.
- Global case study: Infrastructure project screening in the United Kingdom.

Module 3: Demand, Market, and Technical Analysis

- Demand forecasting and market assessment techniques.
- Preliminary site, technology, capacity, and design considerations.
- User requirements and service-level analysis.
- Market structure, competition, and stakeholder assessment.
- Data quality, assumptions, sensitivity, and scenario analysis.
- Global case study: Transport demand assessment for a Brazilian Public-Private Partnership.

Module 4: Economic and Financial Pre-Feasibility

- Capital expenditure, operating expenditure, and lifecycle costing.
- Revenue modelling and preliminary financial projections.
- Economic benefits, costs, and development impacts.
- Net present value, internal rate of return, and payback analysis.
- Affordability, fiscal commitments, and financial sustainability.
- Global case study: Public-Private Partnership infrastructure appraisal in South Africa.

Module 5: Value for Money and Risk Assessment

- Value-for-money principles and preliminary assessment.
- Public-sector comparator concepts and benchmarking.
- Risk identification, categorization, and preliminary allocation.
- Construction, demand, operational, financial, and regulatory risks.
- Risk-adjusted project economics and sensitivity analysis.
- Global case study: Risk allocation in Australian Public-Private Partnership projects.

Module 6: Legal, Regulatory, Environmental, and Social Assessment

- Legal and regulatory framework assessment.
- Land, permits, approvals, and institutional requirements.
- Environmental and social impact considerations.
- Stakeholder mapping and preliminary consultation.
- Governance, compliance, transparency, and sustainability.
- Global case study: Environmental and social safeguards in Indian infrastructure projects.

Module 7: Bankability, Financing, and Private-Sector Interest

- Preliminary financing structures and funding sources.
- Debt, equity, grants, guarantees, and blended finance.
- Bankability indicators and investor requirements.
- Revenue mechanisms, payment structures, and credit considerations.
- Market sounding and private-sector engagement.
- Global case study: Project finance and private investment in Kenyan infrastructure.

Module 8: Pre-Feasibility Report and Investment Decision

- Structure and content of a professional pre-feasibility report.
- Consolidation of technical, financial, economic, and risk findings.
- Project viability scoring and decision criteria.
- Recommendations for progression, redesign, or rejection.
- Transition from pre-feasibility to full feasibility and procurement.
- Global case study: Major infrastructure project development in the United States.

Training Methodology

- Instructor-led presentations using practical Public-Private Partnership frameworks.
- Interactive workshops involving project screening and appraisal exercises.
- Group discussions and stakeholder-based decision-making simulations.
- Practical financial, economic, risk, and affordability assessment exercises.
- International case studies from transport, energy, water, healthcare, and social infrastructure projects.
- Pre-feasibility report preparation, peer review, presentations, and instructor feedback.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: info@fineskilltrainingcenter.com | Website: www.fineskilltrainingcenter.com