PPP Project Screening and Selection Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Public-Private Partnership Project Screening and Selection Training Course provides a comprehensive framework for identifying, screening, evaluating, prioritizing, and selecting infrastructure and public-service projects suitable for Public-Private Partnership delivery. The course focuses on strategic project appraisal, feasibility assessment, value-for-money analysis, affordability assessment, risk allocation, fiscal sustainability, commercial viability, bankability, and investment readiness. Participants will learn how to apply modern Public-Private Partnership screening frameworks, decision-support tools, project prioritization techniques, and evidence-based selection criteria to improve infrastructure investment decisions.

The programme integrates global Public-Private Partnership best practices with practical project screening methodologies used across transport, energy, water, healthcare, social infrastructure, and urban development. Through practical exercises, evaluation frameworks, financial analysis, stakeholder assessment, and international case studies, participants will develop the capacity to distinguish viable Public-Private Partnership projects from projects better suited to traditional public procurement. Emphasis is placed on strategic alignment, demand analysis, affordability, risk management, sustainability, transparency, and successful project pipelines.

Programme Curriculum

Public-Private Partnership Project Screening and Selection Training Course

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Course Objectives

By the end of the course, participants will be able to:

1. Apply advanced Public-Private Partnership project screening frameworks.
2. Evaluate strategic alignment and infrastructure investment priorities.
3. Conduct preliminary technical, economic, financial, and commercial assessments.
4. Assess value for money, affordability, and fiscal sustainability.
5. Identify project risks and preliminary risk-allocation requirements.
6. Evaluate demand, revenue, market, and bankability factors.
7. Apply multi-criteria project prioritization techniques.
8. Distinguish Public-Private Partnership projects from conventional procurement projects.
9. Develop transparent project selection and ranking methodologies.
10. Assess environmental, social, governance, and sustainability considerations.
11. Identify critical feasibility gaps and project development requirements.
12. Develop evidence-based Public-Private Partnership project pipelines.
13. Support investment decisions using data-driven appraisal techniques.

Organizational Benefits

- Improved infrastructure project prioritization and investment decisions.
- Stronger Public-Private Partnership project pipelines.
- Better value-for-money assessment and procurement outcomes.
- Enhanced fiscal risk and affordability management.
- Improved project bankability and investor confidence.
- More effective allocation of project risks.
- Reduced expenditure on unsuitable project concepts.
- Stronger governance, transparency, and accountability.
- Improved coordination among public and private stakeholders.
- Greater alignment between infrastructure projects and strategic development goals.

Target Audiences

1. Public-Private Partnership unit professionals and programme managers.
2. Government infrastructure and investment officials.
3. Project finance and investment professionals.

4. Procurement, contract, and legal specialists.
5. Infrastructure planners and development economists.
6. Financial analysts and investment advisors.
7. Development finance and multilateral institution professionals.
8. Private-sector sponsors, consultants, and project developers.

Course Duration: 5 days

Course Modules

Module 1: Public-Private Partnership Project Screening Fundamentals

- Principles and objectives of Public-Private Partnership project screening.
- Public investment planning and strategic project identification.
- Public-Private Partnership suitability and initial screening.
- Project lifecycle, gateways, and decision points.
- Screening criteria, scoring systems, and decision matrices.
- Global case study: Public-Private Partnership pipeline development in the United Kingdom.

Module 2: Strategic Alignment and Project Identification

- Alignment with national development and sector strategies.
- Infrastructure needs assessment and project prioritization.
- Demand drivers, service gaps, and development outcomes.
- Stakeholder mapping and institutional readiness.
- Project objectives, outputs, outcomes, and key performance indicators.
- Global case study: Infrastructure prioritization in South Africa.

Module 3: Technical and Economic Screening

- Preliminary technical feasibility assessment.
- Site, technology, capacity, and implementation considerations.
- Economic cost-benefit analysis and socioeconomic impacts.
- Lifecycle costing and whole-life value assessment.
- Environmental and social screening requirements.
- Global case study: Transport infrastructure appraisal in Australia.

Module 4: Financial, Commercial and Market Assessment

- Revenue potential, affordability, and funding structures.
- Preliminary financial modelling and investment requirements.
- Market sounding and private-sector appetite assessment.
- Bankability, creditworthiness, and financing conditions.

- Sensitivity analysis and financial risk indicators.
- Global case study: Energy Public-Private Partnership development in India.

Module 5: Value for Money and Affordability Assessment

- Value-for-money principles and assessment frameworks.
- Public-sector comparator and alternative procurement analysis.
- Fiscal affordability and long-term budget implications.
- Revenue, subsidy, availability-payment, and user-charge considerations.
- Sensitivity, scenario, and affordability stress testing.
- Global case study: Hospital Public-Private Partnership assessment in Canada.

Module 6: Risk Assessment and Preliminary Risk Allocation

- Identification and categorization of project risks.
- Construction, demand, operational, financial, and regulatory risks.
- Preliminary risk allocation between public and private parties.
- Risk pricing, mitigation, and residual risk assessment.
- Fiscal risk, contingent liabilities, and government exposure.
- Global case study: Highway risk allocation in Latin America.

Module 7: Multi-Criteria Selection and Project Prioritization

- Development of Public-Private Partnership project scoring frameworks.
- Weighting strategic, technical, financial, economic, and social criteria.
- Ranking projects using multi-criteria decision analysis.
- Project pipeline prioritization and investment sequencing.
- Governance, validation, and approval of screening results.
- Global case study: Public infrastructure prioritization in the Philippines.

Module 8: Project Selection, Pipeline Development and Decision-Making

- Final project screening and selection processes.
- Project readiness assessment and development requirements.
- Preparation of project screening reports and recommendations.
- Public-Private Partnership pipeline management and monitoring.
- Decision gateways, approvals, and transition to feasibility studies.
- Global case study: National Public-Private Partnership pipeline management in Kenya.

Training Methodology

- Interactive instructor-led presentations and facilitated discussions.
- Practical Public-Private Partnership project screening exercises.
- Group-based project scoring, ranking, and prioritization activities.
- Financial, economic, risk, and value-for-money assessment simulations.
- Global case studies and comparative international benchmarking.
- Scenario-based problem solving and participant presentations.
- Templates, checklists, decision matrices, and practical assessment tools.
- Question-and-answer sessions, peer learning, and expert feedback.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

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