PPP Readiness Assessment Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Public-Private Partnership Readiness Assessment Training Course provides a comprehensive framework for evaluating whether governments, public institutions, and project sponsors are prepared to successfully develop, procure, finance, implement, and manage Public-Private Partnership projects. The course focuses on Public-Private Partnership readiness assessment, institutional capacity, policy and regulatory frameworks, project bankability, financial viability, risk allocation, governance, stakeholder engagement, procurement readiness, and investment attractiveness. Participants gain practical tools for identifying readiness gaps and developing evidence-based improvement strategies aligned with international Public-Private Partnership standards.

The training integrates strategic assessment methodologies, diagnostic frameworks, financial and commercial analysis, risk management, governance evaluation, and implementation planning to strengthen Public-Private Partnership pipelines. Participants examine global case studies and practical scenarios to understand how successful jurisdictions assess project readiness, overcome institutional barriers, improve investor confidence, and establish sustainable Public-Private Partnership programs. The course is designed to support data-driven decision-making, project preparation, investment mobilization, and long-term infrastructure delivery.

Programme Curriculum

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Course Objectives

By the end of the course, participants will be able to:

1. Conduct strategic Public-Private Partnership readiness assessments.
2. Evaluate institutional and organizational readiness.
3. Assess policy, legal, and regulatory preparedness.
4. Analyze project feasibility and bankability.
5. Evaluate financial and commercial viability.
6. Develop effective risk allocation frameworks.
7. Assess procurement and transaction readiness.
8. Strengthen stakeholder engagement strategies.
9. Identify Public-Private Partnership capacity gaps.
10. Apply international Public-Private Partnership benchmarks.
11. Develop readiness improvement action plans.
12. Enhance investor confidence and market attractiveness.
13. Support evidence-based Public-Private Partnership decision-making.

Organizational Benefits

- Stronger Public-Private Partnership project preparation.
- Improved institutional and governance capacity.
- Better identification of project readiness gaps.
- Enhanced investment and financing readiness.
- More effective risk allocation.
- Improved procurement preparedness.
- Stronger stakeholder coordination.
- Increased private-sector confidence.
- Reduced project development risks.
- More sustainable infrastructure delivery.

Target Audiences

1. Public-Private Partnership unit professionals.
2. Government infrastructure officials.
3. Project and program managers.

4. Finance and investment professionals.
5. Legal and regulatory specialists.
6. Procurement and contract management professionals.
7. Infrastructure developers and investors.
8. Consultants and development-finance professionals.

Course Duration: 5 days

Course Modules

Module 1: Public-Private Partnership Readiness Assessment Fundamentals

- Principles and objectives of readiness assessment.
- Public-Private Partnership lifecycle and readiness gates.
- Strategic readiness assessment frameworks.
- Readiness indicators and diagnostic tools.
- Global case study: United Kingdom Public-Private Partnership program.
- Practical readiness assessment exercise.

Module 2: Institutional, Governance and Capacity Readiness

- Institutional mandates and organizational structures.
- Public-Private Partnership unit capacity assessment.
- Governance, accountability, and decision-making systems.
- Skills, resources, and capacity-gap analysis.
- Global case study: South Africa Public-Private Partnership governance.
- Institutional readiness diagnostic exercise.

Module 3: Policy, Legal and Regulatory Readiness

- Policy alignment and regulatory requirements.
- Legal authority for Public-Private Partnership implementation.
- Regulatory certainty and institutional responsibilities.
- Compliance, approvals, and enabling legislation.
- Global case study: India Public-Private Partnership policy reforms.
- Legal and regulatory readiness assessment.

Module 4: Project Feasibility and Strategic Alignment

- Strategic project selection and prioritization.
- Technical, economic, and social feasibility.
- Demand analysis and service requirements.
- Value-for-money and affordability considerations.

- Global case study: Australian infrastructure project assessment.
- Project readiness scoring exercise.

Module 5: Financial, Commercial and Investment Readiness

- Financial viability and affordability assessment.
- Revenue models and funding structures.
- Bankability and financing requirements.
- Market sounding and investor attractiveness.
- Global case study: Canada Public-Private Partnership financing.
- Commercial readiness assessment exercise.

Module 6: Risk, Procurement and Transaction Readiness

- Risk identification, allocation, and mitigation.
- Procurement strategy and transaction structures.
- Tender documentation and evaluation preparedness.
- Contract management and implementation readiness.
- Global case study: Brazil Public-Private Partnership procurement.
- Risk and procurement readiness workshop.

Module 7: Stakeholder, Market and Sustainability Readiness

- Stakeholder mapping and engagement strategies.
- Private-sector market capacity assessment.
- Social, environmental, and sustainability readiness.
- Communication and change-management requirements.
- Global case study: Kenya infrastructure Public-Private Partnership projects.
- Stakeholder and market readiness assessment.

Module 8: Readiness Scoring, Gap Analysis and Action Planning

- Readiness indicators, scoring, and benchmarking.
- Gap identification and prioritization.
- Readiness improvement strategies.
- Implementation roadmaps and monitoring indicators.
- Global case study: Philippines Public-Private Partnership readiness reforms.
- Final Public-Private Partnership readiness assessment simulation.

Training Methodology

- Instructor-led presentations and interactive discussions.
- Practical Public-Private Partnership diagnostic exercises.
- Group workshops and readiness scoring activities.
- Global case-study analysis and peer learning.
- Simulations, project assessments, and strategic planning exercises.
- Question-and-answer sessions and facilitated knowledge sharing.
- Practical development of readiness improvement action plans.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

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