Reinsurance Claims Management and Facultative Placements Training

Professional Development Training Course Outline

Category	Insurance	**Duration**	10 Days
Base Fee	$3,000 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Reinsurance Claims Management & Facultative Placements is a crucial niche in the global insurance ecosystem. Training Course on Reinsurance Claims Management & Facultative Placements is designed to equip insurance professionals, brokers, underwriters, and risk managers with comprehensive knowledge and cutting-edge tools to navigate the complex world of reinsurance claims processing and facultative reinsurance placement. With increasing risk exposures and evolving regulatory standards, mastering these areas has become essential for professionals aiming to reduce claims leakage, improve recoveries, and enhance operational efficiencies.

This advanced-level course integrates real-world case studies, interactive learning techniques, and industry-leading insights to develop technical and practical expertise. Participants will gain critical skills in claims negotiation, treaty wording interpretation, facultative program structuring, compliance, and dispute resolution. With a growing demand for specialized reinsurance knowledge due to market volatility and catastrophic losses, this course ensures participants stay ahead of the curve.

Programme Curriculum

Reinsurance Claims Management and Facultative Placements Training

Introduction

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Course Objectives

1. Understand the fundamentals of reinsurance claims handling.
2. Identify key elements in facultative placements and underwriting.
3. Analyze the impact of treaty wordings and clauses on claim settlements.
4. Enhance accuracy in claims documentation and reporting.
5. Strengthen skills in claims negotiations and recoveries.
6. Evaluate loss occurrence definitions and aggregation methodologies.
7. Improve effectiveness in retrocession and facultative program design.
8. Navigate legal and regulatory frameworks affecting reinsurance.
9. Apply best practices in claims reserving and payment protocols.
10. Handle complex and catastrophic loss scenarios efficiently.
11. Build competencies in claims audit and dispute resolution.
12. Learn strategic techniques for facultative pricing and placement.
13. Utilize technology for reinsurance claims data analysis and automation.

Target Audiences

1. Reinsurance Analysts
2. Claims Managers
3. Insurance Underwriters
4. Risk Management Professionals
5. Facultative Brokers
6. Reinsurance Accountants
7. Legal & Compliance Officers
8. Insurance Auditors

Course Duration: 10 days

Course Modules

Module 1: Introduction to Reinsurance and Claims Lifecycle

- Overview of reinsurance structures
- Claims lifecycle from notification to recovery
- Proportional vs non-proportional claims
- Roles of cedent, reinsurer, and broker
- Key terminologies in claims handling
- **Case Study: Treaty vs Facultative Claims Recovery Timeline**

Module 2: Treaty Wordings and Claims Implications

- Key clauses affecting claims
- Aggregation and clash cover wording
- Exclusions and limitations
- Trigger events and claim definitions
- Ambiguity in interpretation
- **Case Study: Clash Cover Dispute Resolution**

Module 3: Facultative Reinsurance Placement Process

- Steps in facultative placement
- Quotation and negotiation strategies
- Facultative slip and binder management
- Capacity matching and pricing
- Managing multi-territory risks
- **Case Study: Global Industrial Risk Facultative Structure**

Module 4: Claims Notification and Documentation Standards

- Early notification protocols
- Critical claim documents checklist
- Evidence of loss and reserves
- Reinsurer communication best practices
- Documentation audit trail
- **Case Study: Missing Documentation in a Multi-Party Claim**

Module 5: Claims Audit and Operational Risk

- Internal audit requirements
- Reinsurance audit scope
- Key audit findings and remediation
- Data integrity and loss reporting
- Governance and internal controls
- **Case Study: Audit Discovery in Delayed Catastrophe Claim**

Module 6: Facultative Claims Handling Techniques

- Direct vs indirect placement handling
- Customized settlement strategies
- Claim control clauses
- Direct settlement vs net of loss
- Coverage litigation scenarios
- **Case Study: Facultative Loss Sharing in Energy Sector**

Module 7: Reserving and Payment Protocols

- Loss reserving methodologies
- Payment tracking systems
- Recoverable vs non-recoverable amounts
- Cash call vs final settlement
- Delay interest claims
- **Case Study: Reserving Errors in a Treaty Loss**

Module 8: Reinsurance Claims Negotiation Skills

- Building effective arguments
- Cross-jurisdictional negotiations
- Documentation to support positions
- Claims advocacy techniques
- Communication with multiple reinsurers
- **Case Study: Multi-Reinsurer Negotiation Strategy**

Module 9: Catastrophic and Complex Claims

- CAT modeling and claim estimation

- Large loss coordination
- Event coding and tracking
- Multi-year, multi-contract claim management
- Reinstatement premiums
- **Case Study: Hurricane Loss across Multiple Treaties**

Module 10: Legal & Regulatory Framework

- Key global regulations (Solvency II, IFRS 17, etc.)
- Claims compliance requirements
- Cross-border legal challenges
- Jurisdictional limitations
- Arbitration and litigation paths
- **Case Study: Legal Dispute in Facultative Non-Disclosure**

Module 11: Retrocession and Recoveries

- Structure and types of retrocession
- Role in capital management
- Recovery process for retro layers
- Managing retro documentation
- Broker coordination for retro claims
- **Case Study: Retrocession Claim Dispute over Retention Layer**

Module 12: Reinsurance Accounting in Claims

- Accounting for recoverables
- Ledger reconciliation
- Reporting obligations
- Treatment under IFRS/GAAP
- Premium adjustment impact
- **Case Study: Accounting Error in Facultative Premium Refund**

Module 13: Emerging Technologies in Claims Processing

- Automation tools and AI in claims
- Predictive analytics in reserving
- Blockchain for claims ledger
- InsurTech platforms
- Cybersecurity in data handling
- **Case Study: AI-Powered Claims Review Platform**

Module 14: Claims Reporting and Stakeholder Communication

- Internal vs external reporting
- Templates and dashboards
- Escalation processes
- Reinsurer expectation management
- External audit preparedness
- **Case Study: Crisis Communication in Claims Mismanagement**

Module 15: Final Project and Capstone Simulation

- Hands-on claims simulation
- Facultative pricing model development
- Claims negotiation role-play

- Drafting audit reports
- Peer feedback and review
- **Case Study: Simulated Global Event with Layered Reinsurance**

Training Methodology

- Interactive lectures and breakout discussions
- Practical group exercises and role-play simulations
- Real-world case study analysis and debriefs
- Scenario-based facultative placement planning
- Access to templates, tools, and industry checklists
- End-of-module quizzes and certification assessment

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	04 Dec 2026	Online	$2,000
23 Nov 2026	04 Dec 2026	Physical	$3,000
23 Nov 2026	04 Dec 2026	Physical	$6,000

Start Date	End Date	Location	Price
23 Nov 2026	04 Dec 2026	Physical	$6,000
23 Nov 2026	04 Dec 2026	Physical	$12,000
23 Nov 2026	04 Dec 2026	Physical	$9,000
23 Nov 2026	04 Dec 2026	Physical	$12,000
23 Nov 2026	04 Dec 2026	Physical	$12,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: info@fineskilltrainingcenter.com | Website: www.fineskilltrainingcenter.com