Revenue Forecasting and Tax Administration Training Course

Professional Development Training Course Outline

Category	Public Financial Management & Budgeting	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Effective revenue forecasting and robust tax administration systems are vital for driving economic growth, ensuring fiscal sustainability, and enhancing government financial planning. Revenue Forecasting and Tax Administration Training Course provides participants with practical tools, advanced forecasting techniques, and modern tax administration strategies to optimize revenue collection, minimize fiscal deficits, and strengthen compliance. With a focus on data-driven forecasting, policy analysis, and digital tax reforms, participants will gain hands-on expertise to address challenges in tax mobilization, revenue leakages, and fiscal policy execution.

The course emphasizes evidence-based financial management, strategic revenue planning, and technology-driven administration to equip participants with the skills necessary for accurate forecasting and efficient tax operations. Through global case studies, interactive discussions, and real-world simulations, participants will acquire actionable insights on tax modeling, risk-based auditing, compliance strategies, and digital transformation in tax systems, ensuring their institutions are aligned with modern revenue management standards.

Programme Curriculum

Revenue Forecasting and Tax Administration Training Course

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Course Objectives

1. Apply advanced revenue forecasting models for fiscal planning.
2. Strengthen tax administration frameworks for efficient revenue mobilization.
3. Utilize big data analytics and AI-driven forecasting tools.
4. Design strategies for enhancing tax compliance and enforcement.
5. Improve accuracy in budgeting and medium-term expenditure frameworks.
6. Analyze the role of digital transformation in tax systems.
7. Apply policy impact assessments for revenue forecasting.
8. Identify strategies for reducing tax evasion and revenue leakages.
9. Leverage international best practices in tax administration.
10. Improve capacity for risk-based auditing and monitoring.
11. Strengthen inter-agency collaboration in revenue collection.
12. Develop revenue performance dashboards and monitoring systems.
13. Align tax administration strategies with sustainable development goals (SDGs).

Target Audience

1. Tax Administrators and Revenue Officers
2. Ministry of Finance Officials
3. Policy Makers and Regulators
4. Economists and Fiscal Analysts
5. Customs and Excise Officers
6. Public Finance Managers
7. Auditors and Compliance Officers
8. Development Partners and Donor Agency Representatives

Course Duration: 5 days

Course Modules

Module 1: Foundations of Revenue Forecasting and Tax Administration

- Principles of revenue forecasting
- Key components of tax administration systems
- Fiscal policy linkages with revenue forecasts
- Importance of data integrity in forecasting
- Challenges in public revenue management
- **Case Study:** Revenue forecasting reforms in Rwanda

Module 2: Forecasting Models and Analytical Tools

- Quantitative and qualitative forecasting methods
- Use of econometric models in fiscal planning
- Data analytics for revenue projections
- Forecasting challenges in developing economies
- Integration of AI and machine learning

- **Case Study:** IMF-supported forecasting models in Ghana

Module 3: Tax Policy and Compliance Strategies

- Role of taxation in economic development
- Enhancing voluntary compliance
- Enforcement and compliance mechanisms
- Strategies for reducing tax evasion
- Balancing equity and efficiency in taxation
- **Case Study:** Kenya Revenue Authority compliance strategies

Module 4: Digital Transformation in Tax Administration

- E-filing systems and digital tax platforms
- Mobile payments for tax compliance
- Blockchain applications in tax systems
- Benefits of digitalization in administration
- Cybersecurity in tax administration
- **Case Study:** E-Tax system in Estonia

Module 5: Risk-Based Auditing and Revenue Assurance

- Risk identification and profiling in tax administration
- Modern auditing techniques
- Detecting and preventing tax fraud
- Role of technology in tax audits
- Ensuring fairness in revenue audits
- **Case Study:** SARS risk-based audit system in South Africa

Module 6: Inter-Agency Collaboration and Stakeholder Engagement

- Role of multiple agencies in revenue collection
- Public-private partnerships in tax reforms
- Building taxpayer trust and engagement
- Importance of intergovernmental coordination
- Communication strategies for compliance
- **Case Study:** Collaborative revenue mobilization in Uganda

Module 7: International Best Practices and Policy Frameworks

- OECD guidelines on tax administration
- Lessons from developed economies
- Adaptation to local contexts
- Transfer pricing and global tax challenges
- Aligning tax administration with global standards
- **Case Study:** Global best practices in Singapore’s tax system

Module 8: Revenue Monitoring and Performance Management

- Performance indicators for revenue collection
- Use of dashboards in monitoring revenue
- Integrating revenue forecasts into budget cycles
- Continuous improvement in revenue systems
- Transparency and accountability measures
- **Case Study:** Performance monitoring in Tanzania’s revenue authority

Training Methodology

- Interactive lectures and expert-led discussions
- Real-world case studies and simulations
- Group activities and peer-to-peer learning
- Practical exercises with forecasting software
- Policy dialogues and scenario-based workshops

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: info@fineskilltrainingcenter.com | Website: www.fineskilltrainingcenter.com