Taxation in Healthcare & Life Sciences Training Course

Professional Development Training Course Outline

Category	Taxation and Revenue	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Taxation in Healthcare & Life Sciences Training Course provides a comprehensive exploration of tax policies, regulatory frameworks, and compliance obligations specific to the healthcare and life sciences sectors. Participants will gain deep insights into indirect and direct taxes, including VAT, corporate income tax, excise duties, and incentives impacting pharmaceutical companies, hospitals, and biotechnology organizations. The course emphasizes practical applications, integrating real-world case studies, global tax trends, and evolving legal frameworks to equip professionals with actionable strategies for managing tax risks and optimizing financial performance.

With the rapid transformation of the healthcare and life sciences industry through digital health, medical devices, and research innovations, understanding taxation becomes critical for organizational sustainability and compliance. Participants will engage in interactive discussions, scenario analysis, and case-based learning, focusing on tax planning, dispute resolution, and effective reporting practices. This program is designed for tax professionals, finance managers, auditors, and legal advisors seeking to enhance their sector-specific taxation knowledge and align organizational operations with global best practices.

Programme Curriculum

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Course Objectives

1. Understand the core tax regulations impacting healthcare and life sciences organizations.
2. Identify key VAT and GST implications in pharmaceutical and medical service transactions.
3. Analyze corporate income tax strategies and planning within life sciences entities.
4. Explore tax incentives, exemptions, and deductions specific to healthcare innovation.
5. Examine cross-border taxation issues in medical equipment and pharmaceutical trade.
6. Evaluate compliance frameworks and risk mitigation strategies.
7. Develop skills to manage audits, disputes, and tax litigation effectively.
8. Apply tax planning to mergers, acquisitions, and joint ventures in healthcare.
9. Understand transfer pricing principles for life sciences multinational corporations.
10. Assess the impact of digital health and e-commerce on tax obligations.
11. Implement ethical taxation practices aligned with regulatory and corporate governance standards.
12. Enhance decision-making through tax analytics and financial modeling.
13. Leverage global best practices in healthcare taxation for organizational advantage.

Organizational Benefits

- Reduced tax risks and exposure to penalties
- Optimized tax planning and cost management
- Improved compliance with national and international tax regulations
- Strengthened decision-making through informed tax insights
- Enhanced financial performance and profitability
- Greater transparency and accountability in tax reporting
- Better handling of audits and regulatory inquiries
- Streamlined cross-border tax operations
- Improved stakeholder confidence and investor relations
- Knowledge sharing and capacity building among finance teams

Target Audiences

1. Tax professionals in healthcare and life sciences
2. Finance and accounting managers
3. Corporate auditors
4. Legal and compliance officers
5. Healthcare executives
6. Pharmaceutical company managers
7. Life sciences researchers involved in finance decisions
8. Consultants and advisors in tax strategy

Course Duration: 5 days

Course Modules

Module 1: Overview of Healthcare & Life Sciences Taxation

- Introduction to sector-specific tax regulations
- Understanding VAT/GST in medical goods and services
- Key corporate income tax considerations
- Identifying tax incentives and exemptions
- Case Study: Tax compliance in a pharmaceutical company
- Interactive scenario discussion

Module 2: Corporate Income Tax Planning

- Taxable income computation for healthcare entities
- Tax planning strategies for hospitals and clinics
- Capital allowances and depreciation rules
- Cross-border tax implications
- Case Study: Tax planning in a biotech startup
- Risk assessment exercises

Module 3: VAT & Indirect Tax Management

- Overview of VAT/GST rules for healthcare products
- Exemptions and reduced rates in the medical sector
- Tax treatment of imported medical devices
- Compliance requirements for service providers
- Case Study: VAT issues in a medical device supplier
- Practical application exercises

Module 4: Excise Duties and Special Levies

- Excise duties on pharmaceutical products
- Impact on pricing and profitability
- Compliance challenges for manufacturers
- Industry-specific levy considerations
- Case Study: Managing excise duties in a hospital pharmacy
- Interactive group analysis

Module 5: Tax Incentives and Exemptions

- R&D tax credits for life sciences
- Government grants and incentives
- Sector-specific deductions and reliefs
- Strategic tax planning applications
- Case Study: Maximizing R&D tax credits in biotech
- Group problem-solving exercise

Module 6: Cross-Border Taxation & Transfer Pricing

- International trade compliance in healthcare
- Transfer pricing rules for pharmaceuticals
- Documentation and reporting obligations

- Avoiding double taxation
- Case Study: Cross-border supply chain tax planning
- Scenario-based simulation

Module 7: Digital Health & E-Commerce Tax Implications

- Taxation of digital medical services
- E-commerce platforms and medical devices
- Emerging global tax trends
- Compliance challenges and reporting solutions
- Case Study: Digital health service taxation
- Workshop: Applying tax rules to online platforms

Module 8: Tax Audit, Dispute Resolution & Compliance

- Preparing for tax audits in healthcare organizations
- Managing disputes and appeals
- Documentation and compliance best practices
- Ethical tax practices and corporate governance
- Case Study: Resolving a hospital tax dispute
- Role-play exercise on audit management

Training Methodology

- Interactive lectures and discussions
- Real-world case studies and problem-solving
- Group exercises and scenario analysis
- Hands-on workshops and practical simulations
- Role-plays and stakeholder engagement exercises
- Q&A sessions for personalized learning

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

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