

Throughput Accounting Training Course

Professional Development Training Course Outline

Category	ACCOUNTING & FINANCE	Duration	5 Days
Base Fee	\$1,500 USD	Delivery Mode	Online / On-site Hybrid

Course Introduction

Throughput Accounting is a powerful management accounting approach rooted in the Theory of Constraints (TOC), designed to maximize profitability by focusing on system constraints rather than cost allocations. Throughput Accounting Training Course equips professionals with advanced skills in throughput optimization, bottleneck management, operational flow efficiency, and strategic decision-making for modern organizations. Participants will learn how to enhance cash flow, reduce operational waste, and improve global competitiveness using data-driven performance metrics.

In today's fast-paced business environment, organizations require agile financial systems that prioritize throughput, constraint optimization, and value-driven production. This course integrates real-world case studies, lean manufacturing principles, and advanced operational analytics to help professionals transform traditional accounting practices into high-impact profitability systems. It is ideal for managers seeking to improve productivity, operational efficiency, and strategic financial control.

Programme Curriculum

Throughput Accounting Training Course

Introduction

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Course Objectives

1. Understand core principles of Throughput Accounting and Theory of Constraints (TOC)
2. Identify system bottlenecks and optimize constraint management
3. Improve profitability optimization through throughput-focused decision making
4. Apply lean manufacturing and flow efficiency principles in operations
5. Enhance inventory reduction strategies for cost control
6. Develop advanced operational management and scheduling techniques
7. Improve resource allocation using throughput-based metrics
8. Strengthen financial performance analysis using TOC frameworks
9. Apply global best practices in production and supply chain systems
10. Integrate data-driven decision-making in business operations
11. Improve working capital efficiency and cash flow performance
12. Understand real-world industry applications of throughput accounting
13. Develop strategic thinking for continuous improvement and scalability

Organizational Benefits

- Improved overall profitability and financial performance
- Enhanced operational efficiency and productivity
- Reduced production and inventory costs
- Faster decision-making in constrained environments
- Better resource utilization across departments
- Increased competitiveness in global markets
- Strengthened supply chain resilience
- Improved customer satisfaction through faster delivery
- Scalable operational systems for business growth
- Data-driven culture for continuous improvement

Target Audiences

1. Financial Analysts and Accountants
2. Operations Managers
3. Production and Manufacturing Supervisors
4. Supply Chain Professionals
5. Business Consultants
6. Project Managers
7. Industrial Engineers
8. Entrepreneurs and Business Owners

Course Duration: 5 days

Course Modules

Module 1: Fundamentals of Throughput Accounting

- Introduction to Throughput Accounting principles
- Overview of Theory of Constraints (TOC)
- Understanding throughput, inventory, and operating expense
- Role of bottlenecks in system performance
- Case Study: Toyota Production System (Japan)
- Global example: Amazon fulfillment optimization

Module 2: Constraint Identification and Analysis

- Identifying system constraints in operations
- Bottleneck mapping techniques
- Measuring constraint impact on profitability
- Tools for constraint analysis
- Case Study: Dell supply chain efficiency model
- Global example: Samsung manufacturing flow optimization

Module 3: Throughput Optimization Techniques

- Enhancing flow efficiency in production systems
- Increasing system throughput without additional costs
- Scheduling for maximum output
- Resource prioritization methods
- Case Study: Coca-Cola bottling optimization
- Global example: Tesla Gigafactory production flow

Module 4: Inventory and Cost Reduction Strategies

- Reducing excess inventory through TOC
- Impact of inventory on cash flow
- Lean inventory management systems
- Cost behavior in throughput accounting
- Case Study: Walmart inventory optimization system
- Global example: Zara fast fashion supply chain model

Module 5: Decision Making Using Throughput Accounting

- Financial decision-making frameworks
- Product mix optimization strategies
- Profitability analysis under constraints
- Short-term vs long-term decision models
- Case Study: Boeing production scheduling
- Global example: Apple product allocation strategy

Module 6: Operational Flow and Lean Integration

- Integrating lean manufacturing with TOC
- Process flow improvement strategies
- Waste elimination techniques
- Continuous improvement systems
- Case Study: Ford production system transformation
- Global example: BMW lean assembly lines

Module 7: Advanced Performance Measurement

- Throughput performance indicators
- KPI development for constraint systems
- Real-time performance dashboards
- Financial impact tracking systems
- Case Study: Unilever operational analytics model
- Global example: Nike global supply chain monitoring

Module 8: Strategic Implementation and Scaling

- Scaling throughput accounting across organizations
- Change management in TOC implementation
- Building high-performance operational systems
- Strategic alignment with business goals
- Case Study: General Electric productivity transformation
- Global example: Huawei global production scaling

Training Methodology

- Interactive lectures and expert-led discussions
- Real-world case study analysis
- Group exercises and simulation models
- Industry benchmarking comparisons
- Hands-on constraint mapping workshops
- Data-driven decision-making exercises

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- a. The participant must be conversant with English.
- b. Upon completion of training the participant will be issued with an Authorized Training Certificate
- c. Course duration is flexible and the contents can be modified to fit any number of days.
- d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- e. One-year post-training support Consultation and Coaching provided after the course.
- f. Payment should be done at least a week before commencement of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
21 Sep 2026	25 Sep 2026	Online	\$1,000
21 Sep 2026	25 Sep 2026	Physical	\$1,500
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0

Start Date	End Date	Location	Price
21 Sep 2026	25 Sep 2026	Physical	\$0

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