Training course on Resource Mobilization and Partnership Building for Social Protection

Professional Development Training Course Outline

Category	Social Protection	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Resource Mobilization and Partnership Building for Social Protection (SP) is a critical and increasingly vital discipline for ensuring the financial sustainability, operational efficiency, and expanded reach of social protection programs. In an environment of growing demand for social protection and often constrained public budgets, the ability to strategically identify, secure, and manage diverse resources?financial, human, and technical?and to forge effective partnerships is paramount. This course moves beyond traditional fundraising to equip participants with advanced strategies for developing compelling investment cases, engaging diverse funding partners (domestic and international), and building robust multi-stakeholder collaborations that amplify impact. It recognizes that effective resource mobilization and strong partnerships are essential for translating policy aspirations into tangible results and maximizing the effectiveness of social protection investments. Training Course on Resource Mobilization and Partnership Building for Social Protection is meticulously designed to equip with the advanced theoretical insights and intensive practical tools necessary to excel in Resource Mobilization and Partnership Building for Social Protection. We will delve into the foundational concepts of fiscal space and innovative financing, master the intricacies of developing resource mobilization strategies, and explore cutting-edge approaches to donor engagement, public-private partnerships, and advocacy for increased investment. A significant focus will be placed on hands-on application, analyzing real-world complex financing challenges, and developing tailored resource mobilization and partnership plans that foster sustainability and scale. By integrating industry best practices, analyzing complex case studies, and engaging in intensive practical exercises, attendees will develop the strategic acumen to confidently lead and implement effective resource mobilization and partnership initiatives, fostering unparalleled financial sustainability, collaborative impact, and expanded social protection coverage.

Programme Curriculum

Training Course on Resource Mobilization and Partnership Building for Social Protection

Introduction

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Course Objectives

Upon completion of this course, participants will be able to:

1. Analyze the fundamental concepts of **resource mobilization** and its strategic importance for social protection.
2. Comprehend the principles of **fiscal space for social protection** and domestic resource mobilization.
3. Master methodologies for **identifying and engaging diverse funding partners** (bilateral, multilateral, private sector, foundations).
4. Develop expertise in designing compelling **investment cases and proposals** for social protection programs.
5. Formulate strategies for leveraging **innovative financing mechanisms** for social protection.
6. Understand the critical role of **Public-Private Partnerships (PPPs)** in social protection financing and delivery.
7. Implement robust approaches to **building and managing effective multi-stakeholder partnerships**.
8. Explore key strategies for **advocacy and communication** to increase social protection funding.
9. Apply methodologies for **negotiating and securing funding agreements** and partnerships.
10. Understand and address **ethical considerations and accountability** in resource mobilization and partnerships.
11. Develop preliminary skills in **monitoring and evaluating resource mobilization efforts**.
12. Design a comprehensive **resource mobilization and partnership plan** for a social protection program.
13. Examine **global best practices and lessons learned** in social protection financing and partnerships.

Target Audience

This course is essential for professionals involved in financing and partnering for social protection programs:

1. **Social Protection Policymakers & Program Managers:** Leading program design, implementation, and sustainability.
2. **Public Finance Experts & Economists:** Working on national budgets and social sector financing.
3. **Government Officials:** From ministries of finance, planning, and social welfare.
4. **Fundraising & Resource Mobilization Specialists:** In NGOs and international organizations.
5. **Partnership & Alliance Managers:** Building collaborations for development.
6. **Advocacy Professionals:** Working to influence policy and resource allocation.
7. **Development Practitioners:** From NGOs, UN agencies, and international organizations.
8. **Consultants:** Advising on social protection financing and partnerships.

Course Duration: 5 Days

Course Modules

Module 1: Foundations of Resource Mobilization for Social Protection

- Define resource mobilization beyond traditional fundraising.
- Discuss the diverse types of resources: financial, human, technical, in-kind.
- Understand the strategic importance of sustainable financing for social protection.
- Explore the concept of "fiscal space" for social protection.
- Identify common challenges in financing social protection programs.

Module 2: Domestic Resource Mobilization (DRM) Strategies

- Comprehend the principles of domestic resource mobilization for social protection.
- Learn about tax policy options (e.g., progressive taxation, consumption taxes).
- Discuss re-prioritization of public expenditures and efficiency gains.
- Understand the role of social security contributions and contributory schemes.
- Explore strategies for tackling illicit financial flows for social protection.

Module 3: Engaging Diverse Funding Partners

- Master methodologies for identifying and engaging diverse funding partners.
- Learn about bilateral and multilateral donors, their priorities, and funding cycles.
- Discuss engaging private sector entities (CSR, shared value, impact investing).
- Understand the role of philanthropic foundations and individual giving.
- Explore strategies for building long-term relationships with funders.

Module 4: Developing Investment Cases and Proposals

- Develop expertise in designing compelling investment cases and proposals.
- Learn to articulate the economic and social returns on investment in social protection.
- Discuss structuring proposals to meet donor requirements and priorities.
- Understand the importance of clear objectives, activities, budgets, and M&E frameworks.
- Practice developing a concise investment case summary for a social protection program.

Module 5: Innovative Financing Mechanisms

- Formulate strategies for leveraging innovative financing mechanisms for social protection.
- Learn about social impact bonds, crowdfunding, and diaspora remittances.

- Discuss debt-for-social protection swaps and climate finance linkages.
- Explore blended finance and other catalytic funding approaches.
- Analyze case studies of innovative financing in social protection.

Module 6: Public-Private Partnerships (PPPs) for Social Protection

- Understand the critical role of Public-Private Partnerships (PPPs) in social protection.
- Discuss different PPP models relevant to social protection financing and delivery.
- Learn about risk allocation, legal frameworks, and contract management in PPPs.
- Explore the benefits and challenges of engaging the private sector in social protection.
- Analyze case studies of successful social protection PPPs.

Module 7: Building and Managing Multi-Stakeholder Partnerships

- Implement robust approaches to building and managing effective multi-stakeholder partnerships.
- Learn about identifying potential partners across government, civil society, and private sectors.
- Discuss principles of shared vision, clear roles, and mutual accountability.
- Understand communication protocols, conflict resolution, and joint decision-making.
- Explore strategies for fostering trust and long-term collaboration.

Module 8: Advocacy and Communication for Resource Mobilization

- Explore key strategies for advocacy and communication to increase social protection funding.
- Discuss developing compelling messages and narratives for different audiences.
- Learn about media engagement, public relations, and digital advocacy.
- Understand how to influence policymakers and public opinion for greater investment.
- Practice developing an advocacy message for increased social protection financing.

Training Methodology

- **Interactive Workshops:** Facilitated discussions, group exercises, and problem-solving activities.
- **Case Studies:** Real-world examples to illustrate successful community-based surveillance practices.
- **Role-Playing and Simulations:** Practice engaging communities in surveillance activities.
- **Expert Presentations:** Insights from experienced public health professionals and community leaders.
- **Group Projects:** Collaborative development of community surveillance plans.
- **Action Planning:** Development of personalized action plans for implementing community-based surveillance.
- **Digital Tools and Resources:** Utilization of online platforms for collaboration and learning.
- **Peer-to-Peer Learning:** Sharing experiences and insights on community engagement.
- **Post-Training Support:** Access to online forums, mentorship, and continued learning resources.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- Participants must be conversant in English.
- Upon completion of training, participants will receive an Authorized Training Certificate.
- The course duration is flexible and can be modified to fit any number of days.
- Course fee includes facilitation, training materials, 2 coffee breaks, buffet lunch, and a Certificate upon successful completion.
- One-year post-training support, consultation, and coaching provided after the course.
- Payment should be made at least a week before the training commencement to Fineskill Training Center account, as indicated in the invoice, to enable better preparation.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

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